

Understanding the Total Cost of Ownership of your Wireless Network

Forward thinking organisations know that reliable WiFi network connectivity is critical to their success.

Up until now, owning your network hardware and infrastructure has been the most cost-effective approach for guaranteeing a reliable network over the long term.

This is no longer the case.



Wireless Network TCO Comparison*

Here are the average costs of a customer's wireless networking infrastructure*:

| CAPEX Supply, install, ownership and management of new LAN | | VS | OPEX Infrastructure as a Service (IaaS) and full network management services | |
|---|-----------------------|----|---|---------------------|
| Replacement local area network | \$310,000 | | Aruba Wireless-as-a-Service | \$10,000 per month |
| Staffing Costs | \$425,000 | | | \$120,000 per annum |
| Financing | \$45,000 | | | |
| Recruitment | \$20,000 | | | |
| Network management platform | \$30,000 | | | |
| Scoping and design costs | \$10,000 | | | |
| TCO over 5 Years | \$840,000* | | TCO over 5 Years | \$600,000* |

*These costs are estimates only based on Somerville's average network installation projects. An accurate costing comparison for your organisation requires the provision of specific details on your environment and requirements. The savings achieved in moving from CAPEX to OPEX vary between organisations.

Total savings over five years for an average sized network: + \$240,000

By taking advantage of a highly reliable and secure Aruba Enterprise Wireless-as-a-Service solution, managed by a highly knowledgeable team of experts and engineers from Somerville, your organisation will also see additional benefits through:

- Improved Security
- Reduced Downtime
- Improved User Experience
- Increased Productivity
- Less IT Complexity



Get in touch for a TCO analysis of your current network needs and slash your costs while also freeing your IT team from complex wireless network management.

[Learn more](#)